



SAMPLE CONFIDENTIAL RATE MATRIX

Date Range (UPDATE WITH YOUR DATE RANGES)	Days of Week	TYPE (UPDATE WITH YOUR ROOM TYPES)	RETAIL (UPDATE YOUR RETAIL PRICING FOR NET FORMULAS)	NET Travel Agent 10%	NET Tour Operator 20%	NET Wholesaler 25%	NET Receptive Operator 30%
EXAMPLE	Sun-Thurs	Standard, 1K	\$150.00	\$135.00	\$120.00	\$112.50	\$105.00
2022 April - May							
4/1/2022 - 4/30/2022	Sun-Thurs	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Fri-Sat	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Sun-Thurs	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Fri-Sat	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Sun-Thurs	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Fri-Sat	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Sun-Thurs	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
4/1/2022 - 4/30/2022	Fri-Sat	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
2022 June - August							
6/1/2022 - 8/31/2022	Sun-Thurs	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Fri-Sat	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Sun-Thurs	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Fri-Sat	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Sun-Thurs	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Fri-Sat	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Sun-Thurs	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
6/1/2022 - 8/31/2022	Fri-Sat	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
2022 September - October							
9/1/2022 - 10/31/2022	Sun-Thurs	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Fri-Sat	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Sun-Thurs	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Fri-Sat	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Sun-Thurs	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Fri-Sat	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Sun-Thurs	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
9/1/2022 - 10/31/2022	Fri-Sat	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
2022 November - December							
11/1/2022 - 12/31/2022	Sun-Thurs	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Fri-Sat	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Sun-Thurs	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Fri-Sat	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Sun-Thurs	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Fri-Sat	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Sun-Thurs	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
11/1/2022 - 12/31/2022	Fri-Sat	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
2023 January - March							
1/1/2023 - 3/31/2023	Sun-Thurs	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Fri-Sat	Standard, 1K		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Sun-Thurs	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Fri-Sat	Standard, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Sun-Thurs	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Fri-Sat	Deluxe, 1K		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Sun-Thurs	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00
1/1/2023 - 3/31/2023	Fri-Sat	Deluxe, 2Q		\$0.00	\$0.00	\$0.00	\$0.00

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